

DEVELOPMENT CONTRIBUTES TO FFO UPSWING

GROSS MARGIN FROM RENTAL ACITIVITY PROFIT BEFORE TAX AND FAIR VALUE ADJUSTMENTS

FFO I

EPRA NAV

€61M

€37M

€37M

€1,179M

+13%

+17%

+28%

+1%

H1 2019 FINANCIAL HIGHLIGHTS

- In-place rent increased 14% to €142m (€125m as of 30 June 2018)
- Gross margin from rental activity up by 13% to €61m (€54 in H1 2018)
- FFO I increased 28% to €37m (€29m in H1 2018), FFO per share at €0.08
- Operating profit: 17% increase in profit before tax and fair value adjustments to €37m (€32m in H1 2018)
- Profit after tax of €43m (€46m in H1 2018), earnings per share of €0.09
- EPRA NAV up by 1% to €1,179m (after dividend) as of 30 June 2019 (€1,170 as of 31 December 2018),
 EPRA NAV per share at €2.44 (PLN 10.37)
- Solid financial metrics
 - LTV at 46% (45% as of 31 December 2018)
 - WAIR at historic low of 2.6% (2.7% as of 31 December 2018)
- Dividend of PLN 0.37/share paid; dividend yield of 4.3%
 - o €38m distributed in the form of cash dividend
 - o Issue of 2,018,126 Series N shares

ANNUALISED IN-PLACE RENT +14% €142M €125M +28% €37M €29M H1 2018 H1 2019 H1 2018 H1 2019

H1 2019 PORTFOLIO HIGHLIGHTS

- High occupancy at 94% (93% as of 30 June 2018)
 - o 81,100 sq m of newly leased or released space
- Completion of three properties:
 - o Ada Mall, a 34,200 sq m shopping mall in Belgrade
 - o Green Heart N2, a 6,100 sq m office building in Belgrade
 - o ABC I, a 15,800 sq m office building in Sofia
- Commencement of construction of Pillar, a 29,000 sq m office building in Budapest
- 6 office properties under construction. Upon completion and stabilization, they shall increase the in-place rent by almost €16.7m







760,000 SQ M

"Robust development activity was the driving force for our growth in the first half of 2019. The delivery of Ada Mall with 34,200 sq. m GLA prime retail in Belgrade was the pinnacle of the discussed period. Completions of office buildings combined with very high occupancy contributed to 28% increase in FFO and improved operating results." – commented Thomas Kurzmann, GTC's CEO.

"With 86,600 sq. m GLA of office space under construction, and 23,800 sq. m GLA to be delivered this year, GTC's growth is set to continue" – **added GTC's CEO**.

OPERATING ACHIEVEMENTS

Offices: Growing portfolio and improved operations

64,700 sq m of lettings and renewals

- o Occupancy up to 94% (from 93% as of 31 December 2018)
- Strong leasing activity in each country: very good take-up in capitals outside Poland

21,900 sq m of high-quality space completed in 1H 2019

- o Green Heart (N2), Belgrade
- Advance Business Centre I, Sofia

Commencement of Pillar

- o 29,000 sq m office building in Budapest
- Completion scheduled for Q1 2021

86,600 sq m of high-quality office space under construction

- Completions scheduled for Q3 2019 Q1 2021
- o Diversified through capitals of CEE region with high demand
- Additional expected in-place rent of €16.7m

Sustainability as important value

- Korona Office Complex, University Business Park and Globis Poznań BREEAM certified
- o 76% offices with green certificates
- 13% offices under certification

Retail: Operational outperformance

Completion of 34,200 sq m of high-quality space

- o Ada Mall, Belgrade, opened on 24 May 2019
- Estimated rent upon stabilization of €10.5m

Operational outperformance

- Galeria Jurajska: 1H 2019 turnover improved 7% over H1 2018, footfall
 2.8% higher than in 1H 2018
- o Galeria Północna: Q2 2019 turnover was 24% higher than in Q2 2018
- Mall of Sofia: increased rent income via renegotiations and change of tenant mix
- Avenue Mall Zagreb: stable well performing shopping mall
- Ada Mall: current occupancy at 97%
- Well located in the capital cities within good catchment areas
- Occupancy at 95%
- # High FFO contribution to the portfolio



FINANCIALS

Rental and service	I (#)	Increased to €81m from €73m in H1 2018
revenues	₩	Reflects improvement in rental revenue through completion and leasing of GTC White House, acquisition of Mall of Sofia, completion of modernization and leasing of the two buildings of Green Heart project and completion of one new building in Green Heart complex as well as opening of Ada Mall.
Gross margin from	#	Increased to €61m from €55m in H1 2018
operations		Reflects mostly newly completed and acquired properties.
Net profit from	#	Amounted to €16m as compared to €23m in H1 2018
revaluation and impairment		Main contributors to the revaluation gain on Neptun Office Center, Duna Tower, Galeria Jurajska, GTC Metro and assets under construction: Ada Mall, Green Heart as well as Matrix A following development and leasing progress. This was partially offset by devaluation of Galeria Północna due to delay in rent stabilization.
Financial expenses		Average interest rate down to 2.6% thanks to refinancing activity and hedging strategy. Financial expenses increased to €16m following adoption of IFRS 16 and an increase in the average debt balance.
Tax	#	Tax expenses amounted to €8m as compared to €11m in H1 2018
		Taxation consist of €3m of current tax expenses and €5m of deferred tax expenses.
Net profit	#	Profit before tax and fair value adjustments improved by 17% to €37m reflecting strong operating performance and operational excellence. The net profit amounted to €43m.
Funds From Operations (FFO I)	#	At €37m compared to €29m in H1 2018, FFO I per share at €0.08
GAV	#	At €2,297m as of 30 June 2019 (€2,208m as of 31 December 2018) thanks to investment in assets under construction and revaluation gains
EPRA NAV / share	#	Up by 1% to €2.44 from €2.42 on 31 December 2018
		Corresponding to EPRA NAV of €1,179m compared to €1,170m as of 31 December 2018.
Bank loans and bonds	#	At €1,177m compared to €1,112m as of 31 December 2018
	#	Weighted average debt maturity of 3.9 years and average interest rate of 2.6% p.a.
	#	LTV at 46% (45% on 31 December 2018)
	#	Interest coverage ratio at 4.4x (4.0x on 31 December 2018)
Cash	#	Cash balance of €69m as of 30 June 2019

Annex 1 Consolidated Statement of Financial Position as at 30 June 2019 (in thousands of euro)

	30 June 2019 (unaudited)	31 December 2018 (Audited)
ASSETS		
Non-current assets		
Investment property	2,201,839	2,113,068
Residential landbank	13,365	12,698
Property, plant and equipment	7,991	6,712
Deferred tax asset	380	52
Other non-current assets	120	129
	2,223,695	2,132,659
Loan granted to non-controlling interest partner	10,414	10,282
Total non-current assets	2,234,109	2,142,941
Assets held for sale	121,152	76,196
Current assets		
Accounts receivables	6,590	4,449
Receivables related to expropriation of land		4,917
Accrued income	731	1,066
VAT receivable	5,816	5,156
Income tax receivable	776	1,233
Prepayments and deferred expenses	5,583	1,401
Short-term deposits	48,540	39,109
Cash and cash equivalents	69,080	80,456
	137,116	137,787
TOTAL ASSETS	2,492,377	2,356,924

Annex 1 Consolidated Statement of Financial Position as at 30 June 2019 (cont.) (in thousands of euro)

	30 June 2019 (unaudited)	31 December 2018 (audited)
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the Company		
Share capital	11,007	10,960
Share premium	550,522	546,711
Capital reserve	(36,054)	(36,054)
Hedge reserve	(7,140)	(4,542)
Foreign currency translation	1,440	1,680
Accumulated profit	498,099	496,996
	1,017,874	1,015,751
Non-controlling interest	4,780	5,044
Total Equity	1,022,654	1,020,795
Non-current liabilities		
Long-term portion of long-term borrowing	925,477	993,453
Lease liability	45,929	· -
Deposits from tenants	12,360	10,375
Long term payable	2,523	3,045
Provision for share based payment	7,152	4,533
Derivatives	6,653	3,736
Provision for deferred tax liability	144,552	139,120
·	1,144,646	1,154,262
Liabilities directly associated with asset held for sale	20,800	
Current liabilities		
Investment and trade payables and provisions	63,953	50,499
Current portion of long-term borrowing	235,564	121,894
Current portion of lease liability	106	-
VAT and other taxes payable	2,332	1,636
Income tax payable	422	1,114
Derivatives	1,969	1,887
Advances received	651	4,837
	304,997	181,867
TOTAL EQUITY AND LIABILITIES	2,492,377	2,356,924

Annex 2 Consolidated Income Statement for the 6 months period ended 30 June 2019 (in thousands of euro)

	Six-month period ended 30 June 2019	Six-month period ended 30 June 2018	Three-month period ended 30 June 2019	Three-month period ended 30 June 2018
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Rental revenue	60,963	53,360	31,689	27,380
Service revenue	20,319	19,202	10,133	9,327
Residential revenue	-	4,578		963
Service costs	(20,171)	(18,521)	(10,262)	(9,514)
Residential costs	-	(3,868)		(889)
Gross margin from operations	61,111	54,751	31,560	27,267
Selling expenses	(735)	(1,195)	(367)	(720)
Administration expenses	(8,767)	(4,099)	(4,244)	(2,701)
Profit from revaluation/impairment				
of assets	16,482	23,368	9,763	10,834
Other income	287	407	4	244
Other expenses	(585)	(2,757)	(194)	(1,377)
Profit (loss) from continuing operations before tax and finance income / (expense)	67,793	70,475	36,522	33,547
Foreign exchange differences gain/	445-0		()	
(loss), net	(429)	294	(350)	188
Finance income	181	158	99	85
Finance cost	(16,236)	(14,311)	(8,250)	(7,150)
Profit before tax	51,309	56,616	28,021	26,670
Taxation	(8,462)	(10,544)	(4,923)	(4,907)
Profit (loss) for the period	42,847	46,072	23,098	21,763
Attributable to:				
Equity holders of the Company	42,682	45,591	23,099	21,533
Non-controlling interest	165	481	(1)	230
Basic earnings per share (in Euro)	0.09	0.10	0.05	0.05

Annex 3 Consolidated Statement of Cash Flow for the 6 months period ended 30 June 2019 (in thousands of euro)

	Six-month period ended	Six-month period ended
	30 June 2019	30 June 2018
CASH ELONG EDOM OPEDATING ACTIVITIES.	(unaudited)	(unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES: Profit before tax	51,309	56,616
Adjustments for:	31,309	30,010
Loss/(profit) from revaluation/impairment of assets	(16,482)	(23,368)
Foreign exchange differences loss/(gain), net	(10,482)	(294)
Finance income	(181)	(158)
Finance cost	16,236	14,311
Share based payment (income) / expenses	2,619	(1,373)
Depreciation and amortization	302	266
Operating cash before working capital changes	54,232	46,000
Increase in trade receivables, prepayments and other current assets	(1,551)	(1,158)
Decrease/ (increase) in inventory	(1,331)	3,755
Increase/(decrease) in advances received	(620)	(1,567)
Increase in deposits from tenants	1,985	(92)
Increase/(decrease) in trade and other payables	1,983	(693)
Cash generated from operations	55,066	46,245
Tax paid in the period	(3,162)	(4,623)
Net cash flows from operating activities	51,904	41,622
CASH FLOWS FROM INVESTING ACTIVITIES:		
Expenditure on investment property	(71,215)	(59,337)
Decrease in short term deposits	2,157	15,515
Proceeds related to expropriation of land	4,917	(07.040)
Purchase of subsidiary		(37,846)
Decrease/(Increase) in Escrow accounts for purchase of assets Sale of investment property	2,630	461 13,613
VAT on purchase/sale of investment property	(660)	1,067
Interest received	49	40
Loans repayments	10	813
Net cash flows from/(used in) investing activities	(62,122)	(65,674)
CASH FLOWS FROM FINANCING ACTIVITIES	(=-,)	(00,01.)
	125.051	125.067
Proceeds from long-term borrowings Repayment of long-term borrowings	125,951 (60,995)	135,967 (82,752)
Repayment of lease liabilities	(1,660)	(02,732)
Dividends paid	(37,927)	(9,752)
Dividends paid to non-controlling interest	(429)	(3,732)
Interest paid	(13,993)	(13,525)
Loans origination cost	(13,993)	(1,180)
Loan granted to non-controlling interest	(113)	(9,393)
Decrease/(increase) in blocked deposits	(11,588)	(1,967)
Net cash from/(used in) financing activities	(1,416)	
Effect of foreign currency translation	258	17,398 (1,812)
-		
Net increase / (decrease) in cash and cash equivalents	(11,376)	(8,466)
Cash and cash equivalents at the beginning of the period	80,456	148,746
Cash and cash equivalents at the end of the period	69,080	140,280

The GTC Group is a leading real estate investor and developer focusing on Poland and capital cities in Central and Eastern Europe. Since 1994 GTC has developed 73 high standard, modern office and retail properties with a total area of 1.3 million sq. m through Central and Eastern Europe.

GTC now actively manages a commercial real estate portfolio of 48 commercial buildings providing 784,000 sq. m of lettable office and retail space in Poland, Budapest, Bucharest, Belgrade, Zagreb and Sofia. In addition, GTC has a development pipeline of 336,000 sq. m retail and office properties in capital cities of Central and Eastern Europe, nearly 63,000 sq. m under construction.

GTC S.A. is listed on the Warsaw Stock Exchange and included in the mWIG40 index and inward listed on the Johannesburg Stock Exchange.

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